



**VENDOR MEMBERSHIP APPLICATION**

First Name \_\_\_\_\_ Middle Initial \_\_\_\_\_ Last Name \_\_\_\_\_

Title \_\_\_\_\_ Company Name \_\_\_\_\_

Company Address \_\_\_\_\_

City/State/Province \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Web Site: \_\_\_\_\_

Home Address \_\_\_\_\_

City/State/Province \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_

What are your expectations for membership? (Check all that apply):

Education  Networking  Other \_\_\_\_\_

What is your company's annual gross revenue? \_\_\_\_\_

Please select your generational category:  1945 & Prior  1946-1964  1965-1980  1981-Present

**Vendor Membership Category**

**To qualify as a Vendor Member in the Association, the applicant must:**

1. Have a separate professional staff dedicated to the selling of lighting products through distribution channels
2. Maintain in the United States of America or the Dominion of Canada, a warehouse, office or similar facility in a physical location, zoned for commercial or industrial purposes by the municipality wherein such facility is located
3. Have been an existing business entity for at least the three (3) full calendar years in the United States or Canada prior to the date of application
4. Have paid the required initiation fees and annual dues, as set forth herein
5. Be recommended by the Executive Committee.

**Fee Schedule**

**\$1,000** — One-time initiation fee required with application.

Annual membership dues are payable on a calendar year.

**Annual Investment includes:**  
 Dues, one (1) furnished tradeshow booth, one (1) attendee convention registration at the next upcoming conference.

**ANNUAL VENDOR MEMBER INVESTMENT**  
**\$4,150.00**  
**(\$5,150.00 with first year initiation fee)**

# Vendor Membership Application Information Form

The following information is submitted for consideration to the NAILD Board of Directors in connection with the application for membership. The information provided by the applicant remains strictly confidential. **In the event the application is not approved, the \$1,000 initiation fee will be promptly refunded.**

1. Is the business:  Sole Ownership  Partnership  Corporation
2. Name/s of Sole Owner, Partners, or if a corporation, principal officers and directors or key personnel. Please list position/s or title/s. This information will be listed in the annual Membership Directory.

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_

3. Length of company's time in business? \_\_\_\_\_

4. Are you a:  Manufacturer  Assembler  Importer  Other

5. The major product/s you manufacture or supply: \_\_\_\_\_

6. Are you interested in:  Advertising  Exhibiting at our Annual Conference

Sponsoring at our Annual Conference

7. What is your method of distribution?  Distributors  Manufacturer Reps  Other

8. Do you sell to direct to end-users?  Yes  No

9a. Number of employees? \_\_\_\_\_ 9b. Annual gross revenue? \_\_\_\_\_

10. How did you hear about NAILD? \_\_\_\_\_

*I declare that I have read and meet the criteria for membership in the National Association of Independent Lighting Distributors, Inc. I hereby apply, and have enclosed a check for the **\$1,000 initiation fee**, and understand that I will be billed for dues upon acceptance by the Board of Directors.*

Signature of Applicant \_\_\_\_\_ Date \_\_\_\_\_

**ALL FEES MUST BE PAID WITHIN 30 DAYS OF ACCEPTANCE/INVOICE  
OR PRIOR TO THE ANNUAL CONVENTION, WHICHEVER COMES FIRST.**

**THIS COMPLETED APPLICATION MUST BE SUBMITTED ALONG WITH \$1,000 INITIATION FEE TO:**

**NAILD, Inc. • 191 Clarksville Road • Princeton Junction, NJ 08550 • (609) 297-2216 v • (609) 799-7032 f**  
Questions? Please contact NAILD at (609) 297-2216 or at [info@naild.org](mailto:info@naild.org)

## ADDITIONAL COMMITMENT

Company Name: \_\_\_\_\_

Check the box (or boxes) which indicates your level of commitment. For current advertising costs for *TLD*, *A Light Read* or annual membership directory, please contact the NAILD office at 609.297.2216 or [info@naild.org](mailto:info@naild.org).

### Initial Membership Commitment

2 Years      3 Years      4 Years      5 Years

### Automatically open an account for NAILD members

Yes              No

### Number of Customer Leads provided to NAILD membership committee to be solicited for NAILD membership.

20              50              100              500      1000

Interested in Advertising?              Yes              No

### Place a full page advertisement in NAILD's annual membership directory

2 Years      3 Years      4 Years      5 Years

### *Today's Lightng Distributor* (NAILD's quarterly publication) advertising commitment

#### Advertisement Size:

1/4 Page      1/2 Page      Full Page

#### Commitment Length:

4 Issues      8 Issues      12 Issues      16 Issues      20 Issues

### "A Light Read" (weekly online news brief) advertising commitment

13 Weeks      26 Weeks      39 Weeks      52 Weeks